



[www.assurexglobal.com](http://www.assurexglobal.com)

**Contact:**

Michael Sapienza – VP, Marketing Communication  
+1 614-734-6068 or [msapienza@assurexglobal.com](mailto:msapienza@assurexglobal.com)

**FOR IMMEDIATE RELEASE**

May 26, 2015

**Assurex Global Announces New Partners in North Carolina**

**Columbus, OH** – Assurex Global, the world’s largest privately held commercial insurance, risk management and employee benefits brokerage group, has welcomed two leading insurance brokers as its newest Shareholders. With the addition of ECM Solutions in Charlotte and Wells Insurance in Wilmington, Assurex Global now has a worldwide Partnership of 106 firms serving six continents.

ECM Solutions was founded in 1987 and employs a staff of 67 across two locations: Charlotte, North Carolina, USA and Greenville, South Carolina, USA. The firm has been awarded the “Best Practices” standard for the past 14 straight years. It handles all different types and sizes of business with noted expertise in alternative risk financing techniques such as captives. ECM also works with international exposures outside of the U.S. and has a deep pool of resources for clients including a unique disease management program. The principal contact for ECM Solutions is President Jeff Haney.

“We are highly energized about being part of the Assurex Global Partnership,” stated Haney. “We especially look forward to working with Partners involved in international business development as we have clients with operations across multiple geographies. The Partnership has excellent processes and tools in the area from which we can assuredly benefit.”

Wells Insurance was founded in 1920. They are a fourth-generation family-owned business with four locations, employing 75 people. Wells is licensed in 48 states and offers commercial lines, personal lines, employee benefits programs, plus they offer a unique specialty in their recreational marine division. Located in Wilmington, North Carolina, Wells has numerous commercial and personal coastal property insurance markets. The principal contact for Wells Insurance is President/CEO Hal Wells.

“Assurex Global is a great business growth opportunity for us and we look forward to getting started,” stated Wells. “We have unique expertise that we look forward to contributing in business development efforts with other Partners. On the flip side, we are equally excited about getting access to other Partners’ knowledge base along with the Partnership’s data bank, technical resources and business development tools.”

“We are pleased to welcome two outstanding North Carolina headquartered firms, ECM Solutions and Wells Insurance, to Assurex Global,” said Jim Hackbarth, president and CEO of Assurex Global. “We conducted extensive due diligence across North Carolina and have selected two firms that are built upon a strong commitment to independent ownership. As is the case for all Assurex Global firms, both ECM and Wells have sustained a longstanding entrepreneurial culture built to serve their clients with superior risk management services and products. Their respective cultures to serve the client first versus serving the interest of Wall Street is the hallmark of what makes the Assurex Global firms some of the most respected in the industry.”

-30-

**About Assurex Global**

Founded in 1954, Assurex Global is an exclusive Partnership of the most prominent independent agents and brokers in the world. With \$29 billion in annual premium volume and more than 600 Partner offices, Assurex Global is the world’s largest privately held commercial insurance, risk management and employee benefits brokerage group. An international insurance powerhouse, the Partnership combines the local expertise and global reach of international brokers on six continents.